# From Basics To Fashion By Richard Clodfelter (Download Only)

### Bette K. Tepper, Marla Greene

Meet You at the Cafe SendPoints,2017 Meet You at the Cafe presents some of the best cafe brands around the world with an illuminating history of both coffee and coffee shops. Today's cafes are the ultimate multi use facility, part social gathering place, part home office and study hall, they each have unique requirements based on the needs of their clientele. Perhaps first and foremost, a cafe must be a space that reflects customers' tastes and comfort level, but also quality goods and amenities.

Fashion Branding Kaled K. Hameide, 2016 'Fashion Branding Unraveled' introduces and explains the concept of brand and the process of brand development. The work clarifies misconceptions, introduces new concepts, and proposes a step-by-step roadmap for developing an effective brand, all within the context of the fashion industry. Using an easy-to-understand approach, relevant examples, and case studies, it applies the theories and concepts covered, such as 'mass customization' and 'M-branding,' to a variety of industry segments, from luxury brands to private labels. The text includes an examination of the latest technologies, their applications, and-most important-their effects on the future of branding.

**Studyguide for Retail Buying** Cram101 Textbook Reviews,2013-12 Never HIGHLIGHT a Book Again! Includes all testable terms, concepts, persons, places, and events. Cram101 Just the FACTS101 studyguides gives all of the outlines, highlights, and quizzes for your textbook with optional online comprehensive practice tests. Only Cram101 is Textbook Specific. Accompanies: 9781609012779. This item is printed on demand.

Linebacker II James R. McCarthy, George B. Allison, 1979

The Future of Air Power in the Aftermath of the Gulf War Robert L. Pfaltzgraff, Richard H. Shultz, 1992 This collection of essays reflects the proceedings of a 1991 conference on The United States Air Force: Aerospace Challenges and Missions in the 1990s, sponsored by the USAF and Tufts University. The 20 contributors comment on the pivotal role of airpower in the war with Iraq and address issues and choices facing the USAF, such as the factors that are reshaping strategies and missions, the future role and structure of airpower as an element of US power projection, and the aerospace industry's views on what the Air Force of the future will set as its acquisition priorities and strategies. The authors agree that aerospace

forces will be an essential and formidable tool in US security policies into the next century. The contributors include academics, high-level military leaders, government officials, journalists, and top executives from aerospace and defense contractors.

<u>Pentagon 9/11</u> Alfred Goldberg,2007-09-05 The most comprehensive account to date of the 9/11 attack on the Pentagon and aftermath, this volume includes unprecedented details on the impact on the Pentagon building and personnel and the scope of the rescue, recovery, and caregiving effort. It features 32 pages of photographs and more than a dozen diagrams and illustrations not previously available.

**Silent Selling** Judy Bell, Kate Ternus, 2017-08-10 This all-inclusive approach to best practices in visual merchandising includes a new Creative Challenge chapter feature offering experiential tools to deepen students' understanding of the material, plus full-page color photographs of the latest retail concept stores.

**Retail Buying** Richard Clodfelter,1993 ALSO AVAILABLE INSTRUCTOR SUPPLEMENTS CALL CUSTOMER SUPPORT TO ORDER Instructor's Guide, 0-8273-5059-7 Testbank, 0-8273-5399-5

Guide to Producing a Fashion Show Judith C. Everett, Kristen K. Swanson, José Blanco F., 2018-09-06 Guide to Producing a Fashion Show, Fourth Edition, explains all aspects of fashion show production including: reasons to produce a show, planning, model selection, merchandise selection, staging and music, budgeting, show preparation, execution, and evaluation. The fourth edition has behind-the-scenes examples, best practices and innovative approaches in fashion show production-from promotion using social media to selecting music and models. Whether you are experienced or a novice, this text shows you step-by-step how to plan, organize, promote, and execute an exciting fashion show. New to this Edition - Includes examples from couture and ready-to-wear shows, as well as innovative approaches including non-traditional fashion shows and fashion presentations - New information on careers in the fashion industry that are related to fashion show production, like styling, public relations, and event management - New perforated worksheets include documents and templates to plan a fashion show - 25% new photographs - Discussions of diversity in the fashion industry and current trends - More coverage and examples from menswear and global fashion capitals

No Peace, No Honor Larry Berman, 2001-09-23 In this shocking exposé on the betrayal of South Vietnam, premier historian Larry Berman uses never-before-seen North Vietnamese documents to create a sweeping indictment against President Nixon and Henry Kissinger. On April 30, 1975, when U.S. helicopters pulled the last soldiers out of Saigon, the question lingered: Had American and Vietnamese lives been lost in vain? When the city fell shortly thereafter, the answer was clearly yes. The Agreement on Ending the War and Restoring Peace in Vietnam—signed by Henry Kissinger in 1973, and hailed as peace with honor by President Nixon—was a travesty. In No Peace, No Honor, Larry Berman reveals the long-hidden truth in secret documents concerning U.S. negotiations that Kissinger had sealed—negotiations that led to his sharing

the Nobel Peace Prize. Based on newly declassified information and a complete North Vietnamese transcription of the talks, Berman offers the real story for the first time, proving that there is only one word for Nixon and Kissinger's actions toward the United States' former ally, and the tens of thousands of soldiers who fought and died: betrayal.

<u>Visual Merchandising for Fashion</u> Sarah Bailey, Jonathan Baker, 2014-02-27 Examines the various approaches to visual merchandising and retail display, from the initial design process through to product handling and experimentation.

The Limits of Air Power Mark Clodfelter,2006-01-01 Tracing the use of air power in World War II and the Korean War, Mark Clodfelter explains how U. S. Air Force doctrine evolved through the American experience in these conventional wars only to be thwarted in the context of a limited guerrilla struggle in Vietnam. Although a faith in bombing's sheer destructive power led air commanders to believe that extensive air assaults could win the war at any time, the Vietnam experience instead showed how even intense aerial attacks may not achieve military or political objectives in a limited war. Based on findings from previously classified documents in presidential libraries and air force archives as well as on interviews with civilian and military decision makers, The Limits of Air Power argues that reliance on air campaigns as a primary instrument of warfare could not have produced lasting victory in Vietnam. This Bison Books edition includes a new chapter that provides a framework for evaluating air power effectiveness in future conflicts.

Retail Buying + Studio Access Card Richard Clodfelter,2015 This comprehensive book provides students with the skills and savvy needed to become successful buyers in any area of retail. With a simple and straightforward approach, Clodfelter presents step-by-step instructions for typical buying tasks, such as identifying and understanding potential customers, creating a six-month merchandising plan, and developing sales forecasts. With coverage of math concepts integrated throughout the text, this new edition contains up-to-date coverage of important retailing trends, including more coverage of international buying and sourcing, integration of product development concepts throughout, and more math practice problems in chapters. Updated Snapshot and Trendwatch features present current info and new case studies from the fashion industry. Ample activities-drawn from real-world merchandising and incorporating current trends-give students the opportunity to apply critical skills as they would in a professional environment. New to This Edition: ~STUDIO: Retail Buying Studio features online self-quizzes, flashcards, math practic problems and Excel spreadsheet activities that align with chapter Spreadsheet Skills activities~Additional math practice problems in end of chapter activities~More than 20% new photographs throughout the book~30% new Snapshot and Trendwatch features and updated content in all cases~Expanded coverage of buying in foreign markets ~Integrated content on product development throughout--

<u>Mathematics for Retail Buying</u> Bette K. Tepper, Marla Greene, 2016-03-10 Revised edition of Mathematics for retail buying, 2014.

Mathematics for Retail Buying Bette K. Tepper, 2013-07-31 This best-selling textbook meets the needs of students who

will be directly or indirectly involved in the activities of merchandising and buying at the retail level. Mathematics for Retail Buying explains the essential concepts, practices, procedures, calculations, and interpretations of figures that relate to producing profitable retail buying and selling operations. Now in its seventh edition, the text has been reorganized and expanded to provide real world examples that reflect current industry practices and trends. A companion CD-ROM, now containing all practice problems from the text, allows hands-on practice computing retail buying functions and setting up formulas in spreadsheet format. PLEASE NOTE: Purchasing or renting this ISBN does not include access to the STUDIO resources that accompany this text. To receive free access to the STUDIO content with new copies of this book, please refer to the book + STUDIO access card bundle ISBN 9781501395314. STUDIO Instant Access can also be purchased or rented separately on BloomsburyFashionCentral.com.

The Why of the Buy Patricia Mink Rath, Stefani Bay, Penny Gill, Richard Petrizzi, 2014-10-27 How do consumers decide what to buy for their wardrobes and their homes? What drives them to choose one brand over another? This current textbook tells all about how consumer behavior theory and practice is applied in the fashion industry. The second edition of Why of the Buy: Consumer Behavior and Fashion Marketing updates its presentation of how psychology, sociology, and culture influences consumers' fashion purchase decisions-and ultimately impacts the success of global fashion enterprises. The unifying element of this text is its presentation of current knowledge of consumer behavior applied to the fields of fashion and design in an enthusiastic and relevant way that will attract and engage students. New to this Edition ~ New Chapter 11, Social Media and the Fashion Consumer, explores how the relationship between marketers, retailers, and consumers is aided by social media and the internet ~ Added discussion of Omnichannel retailing in Chapter 13 ~ Expanded and updated coverage of technology, ethics, and social responsibility ~ What Do I Need to Know About ...? list the objectives of each chapter and provide a roadmap for study ~ More than 20% new photos all in full color Chapter Features ~ Let's Talk features throughout each chapter encourage students to relate the topic to their experiences and observations ~ Case in Point and Point of View box features in each chapter offer real life case studies or current viewpoints on relevant consumer behavior and marketing topics ~ Chapter mini-projects offer an opportunity to apply chapter concepts to realistic fashion settings ~ Summaries, Key Terms, Questions for Review and Activities

Style Wise Shannon Burns-Tran, Jenny B. Davis, 2018-02-22 Style Wise: A Practical Guide to Becoming a Fashion Stylist is an essential step-by-step guide and reference tool for anyone interested or involved in professional styling. The book paints a realistic picture of the day-to-day activities of professional stylists and provides aspiring stylists with the tools and information needed to begin building a portfolio. Topics covered include photo shoots, film shoots, fashion shows, special events, and other areas such as image management and food, prop, and set styling. Burns-Tran includes charts of fashion icons, history, terms, and other sources of inspiration from classic films to street culture. The book also provides references

to helpful apps, websites, and other resources for portfolio building, branding, networking, and maintaining a freelance or salaried career. New to this Edition - New coverage of social media and technological marketing avenues for stylists - More emphasis on prop styling and styling for home collections - New quotes, tips and interviews with professional stylists - New section on the language of fashion to improve professional communications Style Wise STUDIO ~ Study smarter with self-quizzes featuring scored results and personalized study tips ~ Review concepts with flashcards of terms and definitions ~ Access samples of documents, forms and templates for all stages of planning a photo shoot including a call sheet form, supply checklist, planning calendars, and more

**Retail Buying** Richard Clodfelter,2022 Retail Buying, Seventh Edition teaches students the skills needed to become a successful buyer in any area of retail. Includes new content on trade agreements, sustainability in product sourcing, omnichannel retailing, and the coronavirus pandemic's impact on the industry.

Survey of Historic Costume Phyllis G. Tortora, Keith Eubank, 2009-06-08 In the Preface of the 5th Edition of Survey of Historic Costume, Tortora and Eubank conclude with the following: In the history of dress at the beginning of the 21st century, costume might be compared to a constantly moving river. This river divides into many narrower channels that separate, cross, come together, and separate again, and yet that river continually moves on. Building on the previous editions, the authors update their analysis of Western dress to 2008. Survey of Historic Costume has, from its beginnings, taken seriously the need to accompany the text with appropriate illustrations and the major change in the 5th Edition is the move to full color throughout the book to enrich the text and the concepts. Perfect for anyone interested in historic costume, fashion, textiles, drama, and design, this beautifully illustrated book is full of interesting facts and commentary. New to this Edition:—Over 500 four-color photographs and illustrations—Updated text to 2008—Additional influences from one period or civilization to another, including influences from other cultures—Index—updated and organized to be utilized as glossary with terms defined and page numbers printed in boldface—Instructor's Guide provides sources for visuals, websites, teaching strategies and evaluation techniques—PowerPoint® Presentation contains interactive visual presentation with links to Internet

Outlines and Highlights for Retail Buying Cram101 Textbook Reviews, 2010-12 Never HIGHLIGHT a Book Again! Virtually all of the testable terms, concepts, persons, places, and events from the textbook are included. Cram101 Just the FACTS101 studyguides give all of the outlines, highlights, notes, and quizzes for your textbook with optional online comprehensive practice tests. Only Cram101 is Textbook Specific. Accompanys: 9781563677038.

**Textiles** Sara J. Kadolph,2013 For courses in Introduction to Textiles, Beginning Textiles, Basic Textiles I, Textile Science. Textiles: Basics provides students with a basic knowledge of textiles, preparing them for a career in the global textile and apparel industry. This book gives students the foundation they need to make informed decisions regarding

textile materials and textile products and to communicate effectively with other individuals and companies in the workplace.

Westmoreland Lewis Sorley, 2011-10-11 "A terrific book, lively and brisk . . . a must read for anyone who tries to understand the Vietnam War." —Thomas E. Ricks Is it possible that the riddle of America's military failure in Vietnam has a one-word, one-man answer? Until we understand Gen. William Westmoreland, we will never know what went wrong in the Vietnam War. An Eagle Scout at fifteen, First Captain of his West Point class, Westmoreland fought in two wars and became Superintendent at West Point. Then he was chosen to lead the war effort in Vietnam for four crucial years. He proved a disaster. Unable to think creatively about unconventional warfare, Westmoreland chose an unavailing strategy, stuck to it in the face of all opposition, and stood accused of fudging the results when it mattered most. In this definitive portrait, prize-winning military historian Lewis Sorley makes a plausible case that the war could have been won were it not for General Westmoreland. An authoritative study offering tragic lessons crucial for the future of American leadership, Westmoreland is essential reading. "Eye-opening and sometimes maddening, Sorley's Westmoreland is not to be missed." —John Prados, author of Vietnam: The History of an Unwinnable War, 1945–1975

<u>Merchandise Buying and Management</u> John Donnellan,2013-09-12 Covers topics that are important to aspiring retail buyers and store management personnel with responsibilities for managing retail sales and inventories.

Retailing Patrick Dunne, Robert F. Lusch, James R. Carver, 2013-01-17 Full-color, completely current, and packed with practical applications, RETAILING, 8E, International Edition puts students on the inside track to success in the fast-moving retail industry. RETAILING, 8E, International Edition is written by a seasoned author team whose expertise informs every page and whose innovative approach has earned this market-leading text endorsement by the National Retailing Federation. While others may focus on lackluster descriptions of retailers and their most mundane tasks, Dunne, Lusch, and Carver bring retailing to life, covering the latest developments in the field and detailing behind-the-scenes stories in a conversational style enlivened by full-color pictures and illustrations. RETAILING, 8E, International Edition emphasizes the impact of technology and the Internet, as well as giving solid coverage to international topics and issues unique to service providers. The text also includes a thorough, integrated study guide with review questions, writing and speaking exercises, cases covering diverse retail operations, a computer spreadsheet case, and more. In addition, Planning Your Own Retail Business exercises focus on problems small business managers and owners face in day-to-day operations, helping students appreciate the financial impact of retail decisions. This engaging, reader-friendly text vividly illustrates how fun, exciting, challenging, and rewarding a career in retailing can be, even while helping students hone their skills and creativity to stay ahead of the competition and navigate an ever-changing economic environment.

CP Retail Buying Richard Clodfelter, 2013

Fundamentals of Retail Buying with Merchandising Math Angella L. Hoffman, 2013 For courses in Retail Buying,

Merchandising Math, Merchandise Management, Advanced Buying, Strategic Merchandise Planning. Bridging the gap between current merchandising math textbooks and retail buying textbooks, The Fundamentals of Retail Buying with Merchandising Math incorporates both buying philosophies and merchandising math. The text's problem-based method of learning incorporates questions and problems that train the reader to think like a buyer and encourage group collaboration and critical thinking. Simulated exercises mimic real-life buying responsibilities. Additionally, the order of the chapters and content within each chapter mimic the training of an assistant buyer in a corporate buying office. Providing a full, broad view of the retail buyer's role, the text also includes the key merchandising math formulae that is the basis of all retail buying analysis.

**Visual Merchandising and Display** Martin M. Pegler, Anne Kong, 2018-02-22 Revised edition of Visual merchandising and display, c2012.

Branded Beauty Mark Tungate,2011-10-03 Beauty is a multi-billion dollar global industry embracing make-up, skincare, hair care, fragrances, cosmetic surgery - even tattooing and piercing. Over the years it has used flattery, seduction, science and shame to persuade consumers to invest if they want to look their best. Branded Beauty delves into the history and evolution of the beauty business. From luxury boutiques in Paris to tattoo parlours in Brooklyn, it contains interviews with the people who've made skin their trade. Analyzing the marketing strategies used by those who create and sell beauty products, it visits the labs where researchers seek the key to eternal youth. It compares attitudes to beauty from around the world and examines the rise of organic beauty products. Full of fascinating detail from great names such as Rubinstein and Arden, Revlon, Estée Lauder, L'Oréal and Max Factor, Branded Beauty is the ultimate guide to the current state of the industry and what the future holds for the beauty business.

Beyond Design Sandra Keiser, Myrna B. Garner, Deborah Vandermar, 2017-08-10 This informative, full-color text takes students step-by-step through the decision-making involved in the pre-production processes of apparel product development-planning, forecasting, fabricating, line development, technical design, pricing, sourcing, and distribution. It demonstrates how these processes must be coordinated to get the right product to market, when consumers want it, and at a price they are willing to pay. The 4th Edition has been edited around a new metastructure to maximize student learning. It continues to build on the themes of sustainability, business ethics, and the impact of fast fashion and social media while seeking to address opportunities for both large and small companies, and entrepreneurs. The text advances its discussion of how new technologies continue to shorten the product development calendar. Chapters have been updated to include current examples, updated charts and graphs, and more case studies. There are updated references to contemporary developments with examples relevant to today's student. New to this Edition Pincludes international examples and case studies that address the effects of globalization Advances the discussion of the pros and cons of fast fashion vs. slow fashion

Revised, easier-to-read charts and graphs and 30% new color photographs Thoroughly revised Chapters 12 (Sourcing) and 13 (Costing and Pricing) updated with most recent info on trade laws, changes in sourcing criteria and wages in international sourcing countries Beyond Design STUDIO Study smarter with self-quizzes featuring scored results and personalized study tips Review concepts with flashcards of essential vocabulary Watch videos that bring chapter concepts to life PLEASE NOTE: Purchasing or renting this ISBN does not include access to the STUDIO resources that accompany this text. To receive free access to the STUDIO content with new copies of this book, please refer to the book + STUDIO access card bundle ISBN 9781501315480. STUDIO Instant Access can also be purchased or rented separately on BloomsburyFashionCentral.com.

Retail Buying 3rd Edition Richard Clodfelter,2008-07-16 With an emphasis on developing a strategy for buying, this comprehensive book gives students the skills they'll need to become successful buyers in all retail areas. Its simple and straightforward approach presents students with step-by-step instructions for typical buying tasks, such as identifying and understanding potential customers, creating a six-month merchandising plan, and developing sales forecasts. Ample activities give students the opportunity to apply these skills as they would in a professional environment This new edition offers expanded coverage of the use of technology for retail buying and working with foreign markets. The companion text, Making Buying Decisions: Using The Computer as a Tool furthers the connection between retail buying strategies and merchandise math.New to this Edition -- Updated and expanded chapter features: Internet Connections, Snapshots and Trendwatches -- New, more contemporary illustrations -- Expanded and updated coverage of direct marketing and the growing use of database-driven marketing and technology -- New chapter on purchasing from foreign sources -- Revised discussion of the types of buying offices -- Updated facts for identifying changes in consumer markets -- Consolidated coverage of domestic markets and negotiating with vendors -- More emphasis on using the Internet as promotional tool -- Increased coordination with companion text Making Buying Decisions -- Instructor's Guide provides suggestions for planning the course and using the text

**Smart Retail** Richard Hammond,2017 This retail manual uncovers the key elements that separate the great retailers from the average, the killer brands from the also-rans. Covering everything from creating the ultimate retail experience to understanding your customer, the book provides practical ideas and strategies. SMART RETAIL IS THE HOW-TO RETAIL BIBLE. Smart Retail reveals what the most successful retailers in the world know and how you can apply their secrets to your own business. Fully revised and updated, this new edition includes the latest success stories, new ideas and strategic and tactical thinking to help grow your sales. Based on one simple question, which Richard Hammond posed to the world's leading retailers: 'What makes you so good?', Smart Retail shows you how to use some of the best winning ideas, strategies and tactical thinking. Discover the secrets of great retailing Boost sales with practical advice from the best retailers in the

world Learn how to delight customers and keep them coming back for more Covering everything from creating the ultimate retail experience to understanding your customer and the importance of a motivated team, this is the book that will equip managers, ambitious team-workers, retail entrepreneurs and indeed anybody who sells direct to customers, with practical winning ideas and strategies.

**Shopping Experience** Jasmin Yu,2011 In today's market, people value not only the quality of what they buy, but also the pleasure and the comfort they feel when they're buying. So a store should offer its customers not just the ease of shopping but also an enjoyable shopping experience. This book is a collection of selected projects with five categories based on store functions. With simple text containing the design concept and its characteristics, and exquisite pictures, the book explains the significance of the shopping experience as it relates to store design and will provide readers with fresh inspiration.

**International Retailing** Brenda Sternquist, Elizabeth B. Goldsmith, 2018-01-25 Revised edition of International retailing, c2007.

Fashion Logistics John Fernie, David B. Grant, 2015-11-03 Fashion Logistics examines the principles and practices behind responsible fashion retailing and cost-effective supply chain management in the fashion industry. Fashion Logistics assesses the early growth and changes in the industry as well as the drivers of change in the market. Important forces are driving tremendous changes in the retail industry, particularly in supply chain networks and operations. Manufacturers therefore need to re-think their supply chains so that they are resilient enough to withstand shocks, agile enough to respond quickly to sudden change, flexible enough to customise products, and efficient enough to protect margins. John Fernie and David Grant assess these forces and changes, and how manufacturers should adapt their working practices accordingly. Fashion Logistics integrates case studies of best practice that demonstrate successful fashion retail supply chains of leading companies such as Benetton, Burberry, Schuh and M&S. The book provides vital figures, tables and mini-cases in each chapter, along with a discussion question at the end of each mini-case, references and suggested readings.

Instructor's Guide Retail Buying, 4th Edition Clodfelter, 2012-01-01

**Making Buying Decisions** Richard Clodfelter,2003 This text, written for students who wish to plan a career in merchandising, includes a CD-ROM with Windows-based Microsoft Excel data. Designed for use in a buying course with a heavy math emphasis, activities involve the student solving merchandising problems by using computerized spreadsheets. This manual is designed to accompany the text Retail Buying, 2nd edition, also by Richard Clodfelter.

<u>Basics Fashion Management 01</u> Virginia Grose, 2011-12-01 Basics Fashion Management 01: Fashion Merchandising examines the fashion business in detail and is a crucial handbook for fashion merchandising, buying and business undergraduates

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#### Playboy's Illustrated History of Organized Crime Richard Hammer, 1975

Reshaping Retail Stefan Niemeier, Andrea Zocchi, Marco Catena, 2013-06-06 The modern retail system has worked to dazzling effect. From the 19th century, store owners emerged from small beginnings to set in train an industry that has seen some operators become nationally, even globally, dominant. Along the way, they turned retailing into an art, and then a science. Now retailers in emerging markets appear to be repeating the story all over again, except on a scale and at a speed beyond anything we have seen before. Given all of this, it can be hard for those who work in retailing to accept that the industry as we know it is living on borrowed time, on the brink of transformation. There is now an urgency with which conventional store-based retailers must now act and the extent of the challenges this change represents in strategic, organizational, and above all, technological terms. Reshaping Retail sets out the driving causes, current trends and consequences of a transformation in retail triggered by technology. The changes go far beyond making items available for sale on the internet. Starting by briefly setting the historical and business system contexts for retail and describe the role that technology has played in the creation of modern retail it then explains the underlying technological drivers behind the current revolution - radical changes in the capacity of both hardware and software, mobile telecommunications changes and the advances of the Internet. Ultimately, success will hinge on more than competence; it will come down to a way of thinking. Customer-centricity will need to be valued not just by the store owner, as in the past, but also by all employees in the organization. It will need to become embedded in their daily tasks. The same applies to technology, which must be at the center of the organization and recognized as such by everyone. With a combination of extensive desk and field research, interviews with leading retailers and technologists, together with the real world experience of practitioners in this area, Reshaping Retail will inspire and help store retailers to make the necessary transformation now to win in the new consumer driven world.

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